



October 30, 2023

Dear LEA Members and Guests,

On behalf of the LEA Board of Directors, it is my pleasure to invite you to the LEA's Annual Meeting and Educational Conference being held at the Fort Lauderdale Marriott Harbor Beach, Fort Lauderdale, FL, January 31 to February 2, 2024.

Don't miss this opportunity to catch up with your fellow members from all over North America, Latin America and Europe and obtain interesting educational content along with Continuing Education credits.

We begin on Wednesday January 31st with our annual Rod Birmingham Memorial Golf Outing at the Jacaranda Golf Club. Later in the evening will be a welcome reception at the Marriott Hotel.

On Thursday morning, for the General Session we've adopted a new very interesting format which has been modified to include two sessions., which we think the membership will enjoy. The first is "***Buying Insurance & Making Claims, The Risk Managers Perspective***" includes Denise Straka of Calpine Corp, Lauren Thibodeaux of Freeport LNG, Jessie Guerrero of Alliant Insurance Services, moderated by Brian St. Jacques of AIG Energy. The second session, "***Property Claims – How Are we Doing?***" is moderated by Martin Thomas of Brit and joined by Paul Aviles of AWAC, Milica Aksic of Munich Re, Trevor Self of Beazley, Richard Woodhams of Dale UW and Stuart Wright of Ascot.

Thursday afternoon and Friday morning, we are providing a choice of three separate two-hour workshops followed by a choice of three separate one-hour sessions, all of which qualify for Continuing Education credits.

The topics for the two-hour sessions are ***Comparative Approach to Complex Claims Adjustment in Latin America Jurisdictions; Meanwhile in Canada.... An Oversight to the Challenges of Managing Losses; and Complexities of Cannabis Claims.***

The one-hour session topics are: ***Information Requests for DSU Claims-What is Required, What is Received...What Can We Do?; Subrogating Highly Technical Claims in the Market Share World; and When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution.***

These presentations will provide a balanced and informative program which we hope you will find entertaining and educational.

We are extremely pleased to return to the Marriott Harbor Beach, one of the LEA members favorite locations. You will find that it is a great value, so take advantage of the LEA hotel rate by booking now. I look forward to seeing everyone again for another successful LEA Conference. Register early as we anticipate keen interest in this January event.

Best Regards,

Ray Mattia

LEA President

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Mailing Address: Loss Executives Association, P.O. Box 37, Tenafly, NJ 07670

Website: www.lossexecutives.com

MEETING & HOTEL RESERVATIONS

LEA's Website:

www.lossexecutives.com

User Name: Your Email Address

Password: Your Password

LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served system.

Payment by Credit Card - PLEASE READ THIS:

Once you've registered online for the meeting, on your registration confirmation page you will find the link to make your room reservation at Fort Lauderdale Marriott Harbor Beach Resort & Spa. YOU MUST MAKE YOUR RESERVATION NOW, if you don't we can't guarantee your room rate.

Payment by Check - PLEASE READ THIS:

Registrations completed online choosing check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.



*Rod Birmingham Memorial
Golf Tournament*

Jacaranda Golf Club



*Wednesday, January 31, 2024
8:00 am Sharp*

\$200 per player

- 5-minute shuttle to course
- Shamble – teams will be paired equitably
- Play in 4.5 hours

Name: _____ Hdcp or Avg. Score: _____

Additional details to golf registrants will be emailed closer to the date of the meeting.



Loss Executive Association
PO Box 37
Tenafly, NJ 07670
Phone: 201-569-3346
Email: info@lossexecutives.com

2024 ANNUAL MEETING & EDUCATIONAL CONFERENCE
Fort Lauderdale Marriott Harbor Beach Resort, Fort Lauderdale, FL
January 31 – February 2, 2024

Wednesday, January 31, 2024

- 8:00 – 5:00 pm** **Registration Opens**
- 8:00 – 5:00 pm** **Speaker Ready Room Available**
- 8:00 am** **Rod Birmingham Memorial Golf Outing**
Jacaranda Golf Club
9200 W Broward Blvd. Plantation, FL 33324
- 5:30 – 7:30 pm** **Opening Night Reception**
(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA events.)

Thursday, February 1, 2024

- 8:00 – 9:00 am** **Continental Breakfast**
- 8:00 – 5:00 pm** **Registration Desk Open**
- 8:00 – 12:00 pm** **Speaker Ready Room Available**
- 8:15 – 8:45 am** **General Session/Members Meeting**
- Welcome/Anti-Trust Admonition Policy**
Costantino Suriano, Esq., Partner
Mound Cotton Wollan & Greengrass LLP
- Opening Remarks & Introductions**
Raymond Mattia, Vice President, Commercial Property Claims
AIG
- Opening Remarks & Introductions**
Jose Mogartoff
Zurich N.A.
- Remarks from Dean Brandon W. Sweitzer**
Dean, Maurice R. Greenberg School of Risk Management, Insurance and Actuarial Science
- 8:45 – 10:45 am** **Buying Insurance & Making Claims, The Risk Managers Perspective**
Moderator Brian St. Jacques, AVP Severity Claims

	<i>AIG Energy and Engineered Risk</i>
Speakers	Denise Straka, VP Insurance <i>Calpine Corporation</i>
	Lauren Thibodeaux, Director, Risk Management <i>Freeport LNG</i>
	Jessie Guerrero, Sr. Vice President <i>Alliant Insurance Services</i>
10:45 – 11:15 am	Networking Break
11:15 – 12:45 pm	Property Claims – How Are We Doing?
	Moderator Richard Woodhams, Property Claims Manager <i>Dale UW</i>
Participants	Paul Aviles, Sr. VP, North American Property Claims Group <i>AWAC</i>
	Milica Aksic, Head of Single Risk Claims <i>Munich Re</i>
	Mark Evans, Head of Energy, Property & Construction Claims Americas <i>AXA XL</i>
	Trevor Self, Claims Team Leader – Property <i>Beazley</i>
	Martin Thomas, Property Claims Manager <i>Brit</i>
	Stuart Wright, Head of Non-Marine Claims <i>Ascot</i>
12:45 – 1:45 pm	Lunch <i>(Open to all registered attendees)</i>
1:45 – 3:45 pm	Concurrent Workshops 2-Hour Sessions (Select One) <i>Workshop meeting room locations are posted on the location Board in front of the Grand Salon as well as in front of each workshop room.</i>
Workshop 1 (2 Hours)	Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions <i>Challenges in handling international claims arise because of many reasons, but mainly because of legal and cultural differences in each jurisdiction. Participants will be taking part in a group case review involving various aspects of international claims handling.</i>
Moderator	Alex Guillamont, Partner <i>Kennedys Law Firm</i>
Presenters	Fernando Bustos Picot, Country Manager/Mexico <i>Crawford & Co.</i>

Gustavo Maglia, Manager, Energy & Industrial Loss
Pousa, Pasutti, Deak

Sergio Stasi, Sr. Executive General Adjuster
Stasi International

Alvaro Trueba, VP, Regional Property, Marine & Energy Claims
Chubb Insurance

Workshop 2 (2 Hours)

Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada

While many of us manage and discuss global claims, there has been little discussion as to what is happening in Canada. This session will provide insights and examples of dealing with losses in the Canadian landscape.

Moderator

Nicole Nancke, Ass't. VP, Managing Executive – Complex Claims Unit
Zurich Canada

Participants

Shawn Malik, Executive General Adjuster, Managing Director
McLarens, Canada

Barry Milliner, Managing Director
MKA Canada

Greg Tucker, Partner
Owen Bird

Workshop 3 (2 Hours)

Complexities of Cannabis Claims

This session will discuss the implications of claims in the cannabis growth and supply process.

Participants

Marguerite Hart, Partner
MDD Forensics Accountants

Gerrit Nagarwalla, Head of Claims – US Bermuda
Canopus

Michael Parker, Executive General Adjuster
McLarens

Dave Robinson, Partner
MDD Forensics Accountants, Canada

3:45 – 4:00

Networking Break

4:00 – 5:00 pm

Concurrent Workshops (Cont.)

Select One 1-Hour Sessions

Workshop meeting room locations are posted on the location Board in front of the Grand Salon as well as in front of each workshop room.

Workshop 4 (1 Hour)

Information Requests for DSU Claims – What is Required, What is Received...What Can We do?

When RFI's are submitted for information to support a DSU claim, many Insureds and, quite often Insurers, will question the need for the quantity and type of information requested which can cause unease among the parties from the outset. This course explains why certain information is requested and how it is used to analyze the DSU claim.

Participants

Henry Densham, Managing Director
CCI

Aaron Divine, Large Loss Specialist Energy/Property/Construction
AXA XL

Ramy Elmasri, Partner
Clausen Miller

Micah Thomin, Executive General Adjuster
Charles Taylor Adjusting

Workshop 5 (1 Hour)

Subrogating Highly Technical Claims in the Market Share World

A "beginning to end" review of the subrogation process in a market claim for a highly complex claim with particular time and attention paid to the "pinch-points" in the process that can reduce or affect the recovery potential for the claim at hand and how to anticipate and get past those issues before they metastasize into real problems.

Participants

Hobie Hind, Partner
Butler Weihmuller Katz Craig LLP

Karl New, Sr. Vice President, Head of Property Claims US
Munich Re US

Aaron Prefontaine, Executive General Adjuster
Integra

Workshop 6 (1 Hour)

When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution

This session will address the convergence of property and environmental damages and how we evaluate both considerations in the claims process.

Participant

Tracey Dodd, Sr. Managing Principal
EFI Global

Kevin Ennis, Property Claims Manager
Starr Technical Risk Agency

Matthew Gonzalez, Partner
Zelle

Daniel Powell, Executive General Adjuster
Sedgwick

5:30 – 7:30 pm

Casual Outdoor Reception

(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA events.)

Friday, February 2, 2024

7:30 – 11:45 am	Registration Desk Open
7:30 – 8:30 am	Continental Breakfast (<i>Open to all registered attendees</i>)
8:30 – 10:30 am	Repeat of Two-Hour Concurrent Workshops <i>Select One</i>
Workshop 1 (2 Hours)	Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions
Workshop 2 (2 Hours)	Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada
Workshop 3 (2 Hours)	Complexities of Cannabis Claims
10:30 – 11:00 am	Networking Break
11:00 – 12:00 pm	Repeat of One-Hour Concurrent Workshops <i>Select One</i>
Workshop 4 (1 Hour)	Information Requests for DSU Claims – What is required, What is Received...What Can We do?
Workshop 5 (1 Hour)	Subrogating Highly Technical Claims in the Market Share World
Workshop 6 (1 Hours)	When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution
12:00 pm	Conference Adjournment <i>An LEA officer will provide concluding remarks at the end of each workshop session.</i>
Program Committee:	Chair: Steve Yeo - Lancashire Insurance Company (UK) Limited, Niacole Borecki - Halliwell Engineering
CE Credit Requirements:	<i>Please remember that CE forms are to be signed only by an authorized LEA CE delegate and/or by the instructor of each session.</i> <i>No partial credit will be given to anyone who leaves a workshop early.</i> <i>All forms, including your license number, are to be submitted at the close of the conference. There will be <u>no</u> exceptions for credit if your forms are not submitted and for missing license numbers.</i>
Photography Waiver:	<i>By attending the LEA session, you consent that your picture may be in one of the photographs that are taken during the LEA conference. The photos may be published or otherwise used by the LEA, which retains exclusive ownership thereof and this consent is voluntary with no expectation of compensation now or in the future.</i>

To Register: Visit the LEA website at www.lossexecutives.com

These presentations are for educational purposes only. The thoughts conveyed here are those of the panel members and are not the views of any companies, firms, or the LEA. The presenters are the professionals solely responsible for the content of these presentations.

V7 11.6.23



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Meeting Coordinator/Event Planner

Maria Sclafani, *The Beaumont Group, Inc.*

WORKSHOP & EXECUTIVE FORUM REGISTRATION FORM

January 31 – February 2, 2024

To assist us in determining Executive Forum and workshop space requirements, please indicate the sessions that you intend to attend.

I plan to attend: _____ (name)

WORKSHOP TITLE	Thursday PM (2/1)	Friday AM (2/2)
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Select One for Each Day

2 Hour Sessions

1 - “Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions”

2 - “Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada”

3 - “Complexities of Cannabis Claims”

Select One for Each Day

1 Hour Session

4 - “Information Requests for DSU Claims – What is required, What is Received...What Can We do?”

5 - “Subrogating Highly Technical Claims in the Market Share World”

6 – “When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution”

PLEASE COMPLETE THIS FORM, ALONG WITH YOUR MEETING REGISTRATION FORM, and submit via email if registering by mail.

(Your name - printed)

93rd ANNUAL MEETING & MID-WINTER EDUCATIONAL PROGRAM
JANUARY 31 – February 2, 2024
FORT LAUDERDALE MARRIOTT HARBOR BEACH RESORT & SPA
FORT LAUDERDALE, FLORIDA

ASSOCIATE MEMBER REGISTRATION FORM

REGISTRATION FEE: Members: \$690.00 Spouse: \$280.00
INCLUDES: Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

*****IMPORTANT INFORMATION*****

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two guests per firm/company for Associate Members). Guests must also otherwise qualify as a Regular or Associate member.

*** * * NO REFUNDS AFTER JANUARY 22, 2024* * ***
(Registration will not be accepted after January 22, 2024)

Enclosed is my check for (Payable to LEA): \$ _____

ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION? _____ Yes _____ No
ARE YOU ATTENDING THE THURSDAY GALA RECEPTION? _____ Yes _____ No

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY/STATE: _____

TELEPHONE: _____

NAME TAG DESIGNATION:

Last First Spouse First Name

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C/O Edward R. Reilly & Co., Inc.
580 Sylvan Avenue – Suite 1K
Englewood Cliffs, NJ 07632
Telephone: 201-569-3346
Fax: 201-569-6826
msuliman@reillyandco.com

*****Hotel Accommodations*** - Cut-Off Date: December 29, 2023**

LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served.

REGISTER ONLINE with a credit card at www.lossexecutives.com – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Fort Lauderdale Marriott Harbor Beach Resort & Spa to make your room reservations. **YOU MUST MAKE YOUR RESERVATION NOW**, if you don't, we can't guarantee your room rate.

REGISTER BY MAIL WITH A CHECK with a Check – Check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.

*****Registration Desk*****

Opens at 8:00 AM on January 31, 2024 for L.E.A. members and guests. Any questions concerning the hotel, contact Maria Sclafani at (718) 892-0228; e-mail: mcs@thebeaumontgroup.com

