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Edward R. Reilly & Co., Inc.

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Maria (Gaby) Suliman 201-569-3346  
Edward R. Reilly & Co., Inc.

April 17, 2024

Dear LEA Members and Guests,

On behalf of the LEA Board of Directors, it is my pleasure to invite you to the LEA's Spring Meeting and Educational Conference being held at the Newport Marriott Hotel, 25 America's Cup Avenue, Newport, RI, June 5-7, 2024.

Don't miss this opportunity to catch up with your fellow members from all over North America, Latin America and the U.K. and obtain interesting educational content along with Continuing Education credits.

We begin on Wednesday June 5th with our annual Edward. Reilly Jr. Memorial Golf Outing at the Newport National Golf Club in close proximity to the hotel. Later in the evening will be a welcome reception at the Newport Marriott Hotel.

On Thursday morning, the General Session includes two keynote topics. First, we have Colonel Gregory Gibbons, US Army presenting "***Contested Logistics: Supporting - The Nation's Insurance Policy***". Followed by, Mr. Joseph Scarlato, Chief Revenue Officer, Lowers Forensics, presenting "***Cyber Security and its Role in Mitigating Threats, Risk and Ultimately Claims***".

Thursday afternoon and Friday morning will continue with a choice of three separate two-hour workshops followed by a choice of three separate one-hour sessions, all of which qualify for Continuing Education credits.

The topics for the two-hour sessions are ***Battery Energy Storage Systems Juiced & Ready, The Future for the Semiconductor & Data Center Infrastructure in the United States and Navigating Commercial Property Claims in Good Faith.***

The one-hour session topics are: ***Complexities in Handling Waterfront Loss Exposures, Navigating the Gulf Coast: The Latest Developments Impacting Insurance Law in Florida, Texas, and Louisiana, and Code Coverage Revisited: Practical Advice and Lessons Learned from the Adjustment and Litigation of Complex Code Issues.***

These presentations will provide a balanced and informative program which we hope you will find entertaining and educational.

We are extremely pleased to return to the Newport Marriott, one of the LEA members favorite locations. You will find that it is a great value, so take advantage of the LEA hotel rate by booking online. I look forward to seeing everyone again for another successful LEA Conference. Register now as we anticipate keen interest in this June event.

The Newport Marriott has an early cut-off date of May 1, 2024. So, in order to allow our membership and guests to take advantage of the negotiated room rate we are opening registration at this time. Once the program has been finalized, we will provide those who have registered with a separate email to make your workshop selections.

We look forward to seeing you in Newport.

Best Regards,

*Jose Mogartoff*  
LEA President

**"Quality Education for the Property Claim Professional Since 1931"**

Mailing Address: Loss Executives Association, P.O. Box 37, Tenafly, NJ 07670

Website: [www.lossexecutives.com](http://www.lossexecutives.com)

# *MEETING & HOTEL RESERVATIONS*

*LEA's Website:*

[www.lossexecutives.com](http://www.lossexecutives.com)

*User Name: Your Email Address*

*Password: Your Password*

**LEA has negotiated a special group rate of \$319.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served system.**

**Payment by Credit Card - PLEASE READ THIS:**

**Once you've registered online for the meeting, on your registration confirmation page you will find the link to make your room reservation at Fort Lauderdale Marriott Harbor Beach Resort & Spa. YOU MUST MAKE YOUR RESERVATION NOW, if you don't we can't guarantee your room rate.**

**Payment by Check - PLEASE READ THIS:**

**Registrations completed online choosing check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.**



*Edward R. Reilly, Jr. Memorial  
Golf Tournament  
Newport National Golf Club*



*Wednesday, June 5, 2024*

*7:30 am Sharp*

*\$225 per player*

*\$300 with Club Rental*

- Scramble – teams will be paired equitably
- Play in 4.5 hours

Name: \_\_\_\_\_ Hdcp or Avg. Score: \_\_\_\_\_

*Additional details to golf registrants will be emailed closer to the date of the meeting.*



**Loss Executive Association**  
PO Box 37  
Tenafly, NJ 07670  
Phone: 201-569-3346  
Email: [info@lossexecutives.com](mailto:info@lossexecutives.com)

**93<sup>rd</sup> SPRING EDUCATIONAL CONFERENCE**  
Newport Marriott, 25 America's Cup Avenue, Newport, RI 02840  
**June 5 – 7, 2024**

**Wednesday, June 5, 2024**

- |                        |                                                                                                                                                                         |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>11:00 – 5:00 pm</b> | <b>Registration Opens</b>                                                                                                                                               |
| <b>8:00 – 5:00 pm</b>  | <b>Speaker Ready Room Available</b>                                                                                                                                     |
| <b>7:30 am</b>         | <b>LEA Golf Tournament</b><br>Newport National Golf Club<br>324 Mitchell's Ln, Middletown, RI 02842                                                                     |
| <b>5:30 – 7:30 pm</b>  | <b>Opening Night Reception</b><br><i>(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA sponsored events.)</i> |

**Thursday, June 6, 2024**

- |                        |                                                                                                                                       |
|------------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| <b>8:00 – 9:00 am</b>  | <b>Continental Breakfast</b>                                                                                                          |
| <b>8:00 – 5:00 pm</b>  | <b>Registration Desk Open</b>                                                                                                         |
| <b>8:00 – 12:00 pm</b> | <b>Speaker Ready Room Available</b>                                                                                                   |
| <b>8:15 – 9:00 am</b>  | <b>General Session/Members Meeting</b>                                                                                                |
| <b>8:15 – 8:20 am</b>  | <b>Welcome/Anti-Trust Admonition Policy</b><br>Costantino Suriano, Esq., Partner<br><i>Mound Cotton Wollan &amp; Greengrass LLP</i>   |
| <b>8:20 – 8:30 am</b>  | <b>Opening Remarks &amp; Introductions</b><br>Jose Mogartoff, LEA President<br>Director of Energy & Marine Claims<br><i>Zurich NA</i> |
| <b>8:30 – 8:35 am</b>  | <b>Treasurer's Report</b><br>Brooke Shultz<br>Senior Adjuster<br><i>FM Global</i>                                                     |
| <b>8:35 – 8:40 am</b>  | <b>Membership Report</b><br>Margaret A. (Peggy) Reilly<br><i>Edward R. Reilly &amp; Co., Inc.</i>                                     |
| <b>8:40 – 8:50 am</b>  | <b>Continuing Education &amp; Golf Report</b><br>Louis D. Magnan, CPA<br><i>J.S. Held, LLC</i>                                        |

<b>8:50 – 9:00 am</b>	<p><b>Program Overview</b>  Steve Yeo, Group Head of Claims  <i>Lancashire Insurance Group</i></p>
<b>9:00 –10:00 am</b>	<p><b>Introduction of Keynote Speaker</b></p> <p><b>Topic</b>  <b>Contested Logistics: Supporting “The Nation’s Insurance Policy”</b>  <i>COVID showed the world the fragility of the supply chain and the importance of fortifying the system against future disruption. US Markets are vulnerable to world events. This discussion will look at ways to prepare for future events, reduce disruption and harden the supply chain to withstand the effects of these unforeseen events and anticipated disturbances.</i></p> <p><b>Speaker</b>  Colonel Gregory Gibbons  Director of Fielded Forces Integration Directorate  Combined Arms Support Command, <i>US Army</i></p>
<b>10:00 – 10:15 am</b>	<p><b>Refreshment Break</b></p>
<b>10:15 – 12:15 am</b>	<p><b>Cyber Security and its Role in Mitigating Threats, Risks and Ultimately Claims</b>  <i>This session will educate the conference attendees about cyber security and cyber threats surrounding the Insurance Industry and how we can mitigate threats and risks. Panelists will also address educating the insurance industry on cyber claims and how they have impacted businesses.</i></p> <p><b>Moderator</b>  Joe Scarlato, Chief Revenue Officer  <i>Lowers Forensics</i></p> <p><b>Participants</b>  Boloanie Akinrimisi, Claims Focus Group Leader, Small Business Cyber &amp; Technology  <i>Beazley</i></p> <p>Jerry Bessette, Chief Operating Officer/Cyber Executive  <i>Cyber Defense Labs</i></p> <p>Ashish Gupta, Principal, Data &amp; Services  <i>Mastercard</i></p>
<b>12:15 – 1:30 pm</b>	<p><b>Lunch</b>  <i>(Open to all registered attendees)</i></p>
<b>1:30 – 3:30 pm</b>	<p><b>Concurrent Workshops</b>  <b>2-Hour Sessions (Select One)</b>  <i>Workshop meeting room locations are posted on the “Location Board” in the Ballroom Foyer, as well as in front of each workshop room.</i></p>
<b>Workshop 1 (2 Hours)</b>	<p><b>Battery Energy Storage Systems Juiced &amp; Ready</b>  <i>This session will address a comprehensive understanding of BESS technology, associated risks, and investigative challenges, and setting the stage for subsequent discussion on underwriting and subrogation.</i></p> <p><b>Participants</b>  Darren Askari, North American Claims Manager  <i>Gcube</i></p>

Jon Harding, Principal  
*Adjusting Services International*

Walt Vinoski, PH. D.  
*Vinoski Engineering*

**Workshop 2** (2 Hours)

**The Future for the Semi-Conductor & Data Center Infrastructure in the United States**

*This session will provide the audience with an understanding of the forthcoming changes / expansion to the US Semiconductor Industry & Data Center Industry and how this will impact commercial property / energy claims. It will also review the US Chips and Science ACT of 2022 and status of the new engineering and building of Semiconductor and data processing plants in the United States through 2030. An in-depth review of semiconductor manufacturing plants and data centers will be presented to help the audience understand the complexities and risks with the plants / centers. Panelists will discuss typical insurance perils in semiconductor wafer fabrication facilities, damage assessment process, and business interruption analysis.*

**Participants**

Scott Armstrong, Executive Vice President  
*J.S. Held LLC*

Keith Culley, Sr. Executive General Adjuster  
*Sedgwick*

David Elmore, Senior Partner  
*MDD*

Dominic Thurston, Vice President, Global Catastrophe Manager  
*FM Global*

**Workshop 3** (2 Hours)

**Navigating Commercial Property Claims in Good Faith**

*This session will address Ethics relating to commercial property Claims.*

**Participants**

Jonathan Barger, Partner  
*Butler Law Firm*

Michele Chapnick, Partner  
*Gregory, Meyer & Chapnick, P.C.*

Kathleen Finkenor-Muldoon, VP Home Office Property Claims  
*Seneca Insurance*

**3:30 – 3:45 pm**

**Refreshment Break**

**3:45 – 4:45 pm**

**Concurrent Workshops (Cont.) Select One  
1-Hour Sessions**

*Workshop meeting room locations are posted on the "Location Board" in the Ballroom Foyer as well as in front of each workshop room.*

**Workshop 4** (1 Hour)

**Complexities in Handling Waterfront Loss Exposures**

*Insurance professionals are likely to encounter a risk exposure at some point in their career that involves waterborne property, to include docks, piers, bulkheads, vessels, heavy equipment, the delineation between upland property vs. waterborne property, underground utilities, and fuel tank*



*infrastructure. The goal of this course is to educate the audience on the complexities of handling claims on waterborne property and discussing the issues that underwriters and loss adjusters encounter with waterfront loss exposures.*

**Participants**

Chris Bignon, Executive General Adjuster  
*Engle Martin*

William Stromeyer, Executive General Adjuster  
Head of Multinational Claims Operations  
*STARR*

JP Quackenbos, Principal  
*Qubed Limited L.C.*

**Workshop 5** (1 Hour)

**Navigating the Gulf Coast: The Latest Developments Impacting Insurance Laws in Florida, Texas, and Louisiana**

*This session is designed to educate insurers on the impacts of the recent legislative changes in the country's judicial hellholes along the Gulf Coast – Florida, Texas, and Louisiana. Now that we are starting to see how courts have interpreted these changes, panelists will discuss the emerging case law and provide guidance on how to navigate claims amid these changes.*

**Participants**

Kristin Cummings, Partner  
*Zelle*

Christine Renelle, Partner  
*Zelle*

**Workshop 6** (1 Hour)

**Code Coverage Revisited: Practical Advice and Lessons Learned from the Adjustment and Litigation of Complex Code Issues**

*This session will address challenges associated with various complex code issues, from the initial loss report up to and through the conclusion of litigation. In this presentation, presenters will review the various pitfalls that exist (and how to best avoid them) in order to ensure the accurate valuation and proper scope of ordinance and law / code coverage claims. Participants will also review hypothetical scenarios and discuss options for dealing with nuanced issues when defending contested coverage positions, as well as strategies for employing good-faith tactics to effectively manage extracontractual risk.*

**Participants**

Nicholas Battaglia, Senior Claims Manager  
*Westfield Specialty*

Timothy Eplee, Partner  
*Young & Associates*

Don Leffert, Director  
*Halliwell*

Jeffrey Morgan, Regional Practice-Energy, Property & Construction Claims Team  
*AXA XL*

Robert Runyon, Partner  
*Horst Krekstein & Runyon*

**Friday, June 7, 2024**

<b>7:30 – 11:45 am</b>	<b>Registration Desk Open</b>
<b>7:30 – 8:30 am</b>	<b>Continental Breakfast</b> ( <i>Open to all registered attendees</i> )
<b>8:30 – 10:30 am</b>	<b>Repeat of Two-Hour Concurrent Workshops</b> <i>Select One</i>
<b>Workshop 1</b> (2 Hours)	<b>Battery Energy Storage Systems Juiced &amp; Ready</b>
<b>Workshop 2</b> (2 Hours)	<b>The Future for the Semi-Conductor &amp; Data Center Infrastructure in the United States</b>
<b>Workshop 3</b> (2 Hours)	<b>Navigating Commercial Property Claims in Good Faith</b>
<b>10:30 – 11:00 am</b>	<b>Refreshment Break</b>
<b>11:00 – 12:00 pm</b>	<b>Repeat of One-Hour Concurrent Workshops</b> <i>Select One</i>
<b>Workshop 4</b> (1 Hour)	<b>Complexities in Handling Waterfront Loss Exposures</b>
<b>Workshop 5</b> (1 Hour)	<b>Navigating the Gulf Coast: The Latest Developments Impacting Insurance Laws in Florida, Texas, and Louisiana</b>
<b>Workshop 6</b> (1 Hours)	<b>Code Coverage Revisited: Practical Advice and Lessons Learned from the Adjustment and Litigation of Complex Code Issues</b>
<b>12:00 pm</b>	<b>Conference Adjournment</b> <i>An LEA officer will provide concluding remarks at the end of each workshop session.</i>

**CE Credit Requirements:** *Please remember that CE forms are to be signed by only an authorized LEA CE delegate and/or by the instructor of each session.*

*CE credits are available based on your individual attendance at each session.*

*All forms, including your license number, are to be submitted at the close of the conference. There will be no exceptions for credit if your forms are not submitted and if license numbers are incorrectly posted or not posted.*

**Photography Waiver:** *By attending LEA sessions, you consent that your picture may be in one of the photographs that are taken during the LEA conference. The photos may be published or otherwise used by the LEA, which retains exclusive ownership thereof and this consent is voluntary with no expectation of compensation now or in the future.*

**To Register:** Visit the LEA website at [www.lossexecutives.com](http://www.lossexecutives.com)

*These presentations are for educational purposes only. The thoughts conveyed here are those of the panel members and are not the views of any companies, firms, or the LEA. The presenters are the professionals solely responsible for the content of these presentations.*

**Program Committee:** Steve Yeo - Lancashire Insurance Group  
Niacole Borecki - Halliwell Engineering





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*The Beaumont Group, Inc.*

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*Edward R. Reilly & Co., Inc.*

#### **Accountant**

Maria Geyer  
*Matson Driscoll & Damico LLP*

# WORKSHOP & EXECUTIVE FORUM REGISTRATION FORM

June 5 - 7, 2024

To assist us in determining Executive Forum and workshop space requirements, please indicate the sessions that you intend to attend.

I plan to attend: \_\_\_\_\_ (name)

WORKSHOP TITLE

Thursday PM  
(6/6)

Friday AM  
(6/7)

*Select One for Each Day*

## 2 Hour Sessions

# 1 - "Battery Energy Storage Systems  
Juiced & Ready"

\_\_\_\_\_

\_\_\_\_\_

# 2 - "The Future for the Semiconductor &  
Data Center Infrastructure in the  
United States"

\_\_\_\_\_

\_\_\_\_\_

# 3 - "Navigating Commercial Property  
Claims in Good Faith"

\_\_\_\_\_

\_\_\_\_\_

*Select One for Each Day*

## 1 Hour Session

# 4 - "Complexities in Handling Waterfront  
Loss Exposures"

\_\_\_\_\_

\_\_\_\_\_

# 5 - "Navigating the Gulf Coast: The  
Latest Development Impacting  
Insurance Law in FL, TX & LA"

\_\_\_\_\_

\_\_\_\_\_

# 6 - "Code Coverage Revisited:  
Practical Advice & Lessons  
Learned from Adjustment &  
Litigation of Complex Code  
Issues"

\_\_\_\_\_

\_\_\_\_\_

**PLEASE COMPLETE THIS FORM, ALONG WITH YOUR  
MEETING REGISTRATION FORM, and submit via email or via USPS  
if registering by mail.**

\_\_\_\_\_  
(Your name - printed)

**93rd SPRING MEETING & EDUCATIONAL CONFERENCE**  
**JUNE 5 – 7, 2024**  
**THE NEWPORT MARRIOTT**  
**NEWPORT, RHODE ISLAND**

**EMERITUS REGISTRATION FORM**

**REGISTRATION FEE:** Complimentary Members – Spouse  
**INCLUDES:** Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

**\*\*\*IMPORTANT INFORMATION\*\*\***

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two per attending member). Guests must also otherwise qualify as a Regular or Associate member.

**\* \* \* NO REFUNDS AFTER MAY 24, 2024\* \* \***  
**(Registration will not be accepted after May 24, 2024)**

Enclosed is my check for (Payable to LEA): \$ \_\_\_\_\_

ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

ARE YOU ATTENDING THE THURSDAY LUNCHEON? \_\_\_\_\_ Yes \_\_\_\_\_ No

ARE YOU ATTENDING THE THURSDAY GALA RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

**NAME TAG DESIGNATION:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Last

First

Spouse First Name

Mail to:

Loss Executives Association  
C/O Edward R. Reilly & Co., Inc.  
580 Sylvan Avenue – Suite 1K  
Englewood Cliffs, NJ 07632  
Telephone: 201-569-3346  
Fax: 201-569-6826  
msuliman@reillyandco.com

**\*\*\*Hotel Accommodations\*\*\* - Cut-Off Date: May 1, 2024**

LEA has negotiated a special group rate of \$319.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served.

**REGISTER ONLINE** with a credit card at [www.lossexecutives.com](http://www.lossexecutives.com) – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Newport Marriott to make your room reservations. **YOU MUST MAKE YOUR RESERVATION NOW**, if you don't, we can't guarantee your room rate.

**REGISTER BY MAIL WITH A CHECK** with a Check – Check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.

**\*\*\*Registration Desk\*\*\***

Opens at 11:00 AM on June 7, 2024 for L.E.A. members and guests.

# 93rd SPRING MEETING & EDUCATIONAL CONFERENCE

JUNE 5 – 7, 2024

THE NEWPORT MARRIOTT  
NEWPORT, RHODE ISLAND

## GUEST REGISTRATION FORM

**REGISTRATION FEE:** Members: \$850.00 Spouse: \$280.00  
**INCLUDES:** Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

### \*\*\*IMPORTANT INFORMATION\*\*\*

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two per attending member). Guests must also otherwise qualify as a Regular or Associate member.

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Enclosed is my check for (Payable to LEA): \$ \_\_\_\_\_

ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

ARE YOU ATTENDING THE THURSDAY LUNCHEON? \_\_\_\_\_ Yes \_\_\_\_\_ No

ARE YOU ATTENDING THE THURSDAY GALA RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

### NAME TAG DESIGNATION:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Last

First

Spouse First Name

Mail to:

Loss Executives Association  
C/O Edward R. Reilly & Co., Inc.  
580 Sylvan Avenue – Suite 1K  
Englewood Cliffs, NJ 07632  
Telephone: 201-569-3346  
Fax: 201-569-6826  
msuliman@reillyandco.com

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### \*\*\*Registration Desk\*\*\*

Opens at 11:00 AM on June 7, 2024 for L.E.A. members and guests.