



October 30, 2023

Dear LEA Members and Guests,

On behalf of the LEA Board of Directors, it is my pleasure to invite you to the LEA's Annual Meeting and Educational Conference being held at the Fort Lauderdale Marriott Harbor Beach, Fort Lauderdale, FL, January 31 to February 2, 2024.

Don't miss this opportunity to catch up with your fellow members from all over North America, Latin America and Europe and obtain interesting educational content along with Continuing Education credits.

We begin on Wednesday January 31<sup>st</sup> with our annual Rod Birmingham Memorial Golf Outing at the Jacaranda Golf Club. Later in the evening will be a welcome reception at the Marriott Hotel.

On Thursday morning, for the General Session we've adopted a new very interesting format which has been modified to include two sessions., which we think the membership will enjoy. The first is "***Buying Insurance & Making Claims, The Risk Managers Perspective***" includes Denise Straka of Calpine Corp, Lauren Thibodeaux of Freeport LNG, Jessie Guerrero of Alliant Insurance Services, moderated by Brian St. Jacques of AIG Energy. The second session, "***Property Claims – How Are we Doing?***" is moderated by Martin Thomas of Brit and joined by Paul Aviles of AWAC, Milica Aksic of Munich Re, Trevor Self of Beazley, Richard Woodhams of Dale UW and Stuart Wright of Ascot.

Thursday afternoon and Friday morning, we are providing a choice of three separate two-hour workshops followed by a choice of three separate one-hour sessions, all of which qualify for Continuing Education credits.

The topics for the two-hour sessions are ***Comparative Approach to Complex Claims Adjustment in Latin America Jurisdictions; Meanwhile in Canada.... An Oversight to the Challenges of Managing Losses; and Complexities of Cannabis Claims.***

The one-hour session topics are: ***Information Requests for DSU Claims-What is Required, What is Received...What Can We Do?; Subrogating Highly Technical Claims in the Market Share World; and When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution.***

These presentations will provide a balanced and informative program which we hope you will find entertaining and educational.

We are extremely pleased to return to the Marriott Harbor Beach, one of the LEA members favorite locations. You will find that it is a great value, so take advantage of the LEA hotel rate by booking now. I look forward to seeing everyone again for another successful LEA Conference. Register early as we anticipate keen interest in this January event.

Best Regards,

***Ray Mattia***

LEA President

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***"Quality Education for the Property Claim Professional Since 1931"***

Mailing Address: Loss Executives Association, P.O. Box 37, Tenafly, NJ 07670

Website: [www.lossexecutives.com](http://www.lossexecutives.com)

# *MEETING & HOTEL RESERVATIONS*

*LEA's Website:*

[www.lossexecutives.com](http://www.lossexecutives.com)

*User Name: Your Email Address*

*Password: Your Password*

**LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served system.**

**Payment by Credit Card - PLEASE READ THIS:**

**Once you've registered online for the meeting, on your registration confirmation page you will find the link to make your room reservation at Fort Lauderdale Marriott Harbor Beach Resort & Spa. YOU MUST MAKE YOUR RESERVATION NOW, if you don't we can't guarantee your room rate.**

**Payment by Check - PLEASE READ THIS:**

**Registrations completed online choosing check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.**



*Rod Birmingham Memorial  
Golf Tournament*

*Jacaranda Golf Club*



*Wednesday, January 31, 2024  
8:00 am Sharp*

*\$200 per player*

- 5-minute shuttle to course
- Shamble – teams will be paired equitably
- Play in 4.5 hours

Name: \_\_\_\_\_ Hdcp or Avg. Score: \_\_\_\_\_

*Additional details to golf registrants will be emailed closer to the date of the meeting.*



**Loss Executive Association**  
PO Box 37  
Tenafly, NJ 07670  
Phone: 201-569-3346  
Email: [info@lossexecutives.com](mailto:info@lossexecutives.com)

**2024 ANNUAL MEETING & EDUCATIONAL CONFERENCE**

Fort Lauderdale Marriott Harbor Beach Resort, Fort Lauderdale, FL

**January 31 – February 2, 2024**

**Wednesday, January 31, 2024**

- 8:00 – 5:00 pm**                      **Registration Opens**
- 8:00 – 5:00 pm**                      **Speaker Ready Room Available**
- 8:00 am**                              **Rod Birmingham Memorial Golf Outing**  
Jacaranda Golf Club  
9200 W Broward Blvd. Plantation, FL 33324
- 5:30 – 7:30 pm**                      **Opening Night Reception**  
*(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA events.)*

**Thursday, February 1, 2024**

- 8:00 – 9:00 am**                      **Continental Breakfast**
- 8:00 – 5:00 pm**                      **Registration Desk Open**
- 8:00 – 12:00 pm**                      **Speaker Ready Room Available**
- 8:15 – 8:45 am**                      **General Session/Members Meeting**
- Welcome/Anti-Trust Admonition Policy**  
Costantino Suriano, Esq., Partner  
*Mound Cotton Wollan & Greengrass LLP*
- Opening Remarks & Introductions**  
Raymond Mattia, Vice President, Commercial Property Claims  
*AIG*
- Opening Remarks & Introductions**  
*Jose Mogartoff*  
*Zurich N.A.*
- Remarks from Dean Brandon W. Sweitzer**  
*Dean, Maurice R. Greenberg School of Risk Management, Insurance and Actuarial Science*
- 8:45 – 10:45 am**                      **Buying Insurance & Making Claims, The Risk Managers Perspective**  
**Moderator**                              Brian St. Jacques, AVP Severity Claims

*AIG Energy and Engineered Risk*

**Speakers**

Denise Straka, VP Insurance  
*Calpine Corporation*

Lauren Thibodeaux, Director, Risk Management  
*Freeport LNG*

Jessie Guerrero, Sr. Vice President  
*Alliant Insurance Services*

**10:45 – 11:15 am**

**Networking Break**

**11:15 – 12:45 pm**

**Property Claims – How Are We Doing?**

**Moderator** Richard Woodhams, Property Claims Manager  
*Dale UW*

**Participants**

Paul Aviles, Sr. VP, North American Property Claims Group  
*AWAC*

Milica Aksic, Head of Single Risk Claims  
*Munich Re*

Mark Evans, Head of Energy, Property & Construction Claims Americas  
*AXA XL*

Trevor Self, Claims Team Leader – Property  
*Beazley*

Martin Thomas, Property Claims Manager  
*Brit*

Stuart Wright, Head of Non-Marine Claims  
*Ascot*

**12:45 – 1:45 pm**

**Lunch**

*(Open to all registered attendees)*

**1:45 – 3:45 pm**

**Concurrent Workshops**

**2-Hour Sessions (Select One)**

*Workshop meeting room locations are posted on the location Board in front of the Grand Salon as well as in front of each workshop room.*

**Workshop 1** (2 Hours)

**Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions**

*Challenges in handling international claims arise because of many reasons, but mainly because of legal and cultural differences in each jurisdiction. Participants will be taking part in a group case review involving various aspects of international claims handling.*

**Moderator**

Alex Guillamont, Partner  
*Kennedys Law Firm*

**Presenters**

Fernando Bustos Picot, Country Manager/Mexico  
*Crawford & Co.*

Gustavo Maglia, Manager, Energy & Industrial Loss  
*Pousa, Pasutti, Deak*

Sergio Stasi, Sr. Executive General Adjuster  
*Stasi International*

Alvaro Trueba, VP, Regional Property, Marine & Energy Claims  
*Chubb Insurance*

**Workshop 2** (2 Hours)

**Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada**

*While many of us manage and discuss global claims, there has been little discussion as to what is happening in Canada. This session will provide insights and examples of dealing with losses in the Canadian landscape.*

**Moderator**

Nicole Nancke, Ass't. VP, Managing Executive – Complex Claims Unit  
*Zurich Canada*

**Participants**

Shawn Malik, Executive General Adjuster, Managing Director  
*McLarens, Canada*

Barry Milliner, Managing Director  
*MKA Canada*

Greg Tucker, Partner  
*Owen Bird*

**Workshop 3** (2 Hours)

**Complexities of Cannabis Claims**

*This session will discuss the implications of claims in the cannabis growth and supply process.*

**Participants**

Marguerite Hart, Partner  
*MDD Forensics Accountants*

Gerrit Nagarwalla, Head of Claims – US Bermuda  
*Canopus*

Michael Parker, Executive General Adjuster  
*McLarens*

Dave Robinson, Partner  
*MDD Forensics Accountants, Canada*

3:45 – 4:00

**Networking Break**

4:00 – 5:00 pm

**Concurrent Workshops (Cont.)**

**Select One 1-Hour Sessions**

*Workshop meeting room locations are posted on the location Board in front of the Grand Salon as well as in front of each workshop room.*

**Workshop 4** (1 Hour)

**Information Requests for DSU Claims – What is Required, What is Received...What Can We do?**

*When RFI's are submitted for information to support a DSU claim, many Insureds and, quite often Insurers, will question the need for the quantity and type of information requested which can cause unease among the parties from the outset. This course explains why certain information is requested and how it is used to analyze the DSU claim.*

**Participants**

Henry Densham, Managing Director  
*CCI*

Aaron Divine, Large Loss Specialist Energy/Property/Construction  
*AXA XL*

Ramy Elmasri, Partner  
*Clausen Miller*

Micah Thomin, Executive General Adjuster  
*Charles Taylor Adjusting*

**Workshop 5** (1 Hour)

**Subrogating Highly Technical Claims in the Market Share World**

*A "beginning to end" review of the subrogation process in a market claim for a highly complex claim with particular time and attention paid to the "pinch-points" in the process that can reduce or affect the recovery potential for the claim at hand and how to anticipate and get past those issues before they metastasize into real problems.*

**Participants**

Hobie Hind, Partner  
*Butler Weihmuller Katz Craig LLP*

Karl New, Sr. Vice President, Head of Property Claims US  
*Munich Re US*

Aaron Prefontaine, Executive General Adjuster  
*Integra*

**Workshop 6** (1 Hour)

**When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution**

*This session will address the convergence of property and environmental damages and how we evaluate both considerations in the claims process.*

**Participant**

Tracey Dodd, Sr. Managing Principal  
*EFI Global*

Kevin Ennis, Property Claims Manager  
*Starr Technical Risk Agency*

Matthew Gonzalez, Partner  
*Zelle*

Daniel Powell, Executive General Adjuster  
*Sedgwick*

**5:30 – 7:30 pm**

**Casual Outdoor Reception**

*(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA events.)*

## Friday, February 2, 2024

7:30 – 11:45 am	Registration Desk Open
7:30 – 8:30 am	Continental Breakfast ( <i>Open to all registered attendees</i> )
8:30 – 10:30 am	<b>Repeat of Two-Hour Concurrent Workshops</b> <i>Select One</i>
<b>Workshop 1</b> (2 Hours)	Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions
<b>Workshop 2</b> (2 Hours)	Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada
<b>Workshop 3</b> (2 Hours)	Complexities of Cannabis Claims
10:30 – 11:00 am	<b>Networking Break</b>
11:00 – 12:00 pm	<b>Repeat of One-Hour Concurrent Workshops</b> <i>Select One</i>
<b>Workshop 4</b> (1 Hour)	Information Requests for DSU Claims – What is required, What is Received...What Can We do?
<b>Workshop 5</b> (1 Hour)	Subrogating Highly Technical Claims in the Market Share World
<b>Workshop 6</b> (1 Hours)	When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution
12:00 pm	<b>Conference Adjournment</b> <i>An LEA officer will provide concluding remarks at the end of each workshop session.</i>
<b>Program Committee:</b>	Chair: Steve Yeo - Lancashire Insurance Company (UK) Limited, Niacole Borecki - Halliwell Engineering
<b>CE Credit Requirements:</b>	<b><i>Please remember that CE forms are to be signed only by an authorized LEA CE delegate and/or by the instructor of each session.</i></b> <b><i>No partial credit will be given to anyone who leaves a workshop early.</i></b>  <b><i>All forms, including your license number, are to be submitted at the close of the conference. There will be <u>no</u> exceptions for credit if your forms are not submitted and for missing license numbers.</i></b>
<b>Photography Waiver:</b>	<b><i>By attending the LEA session, you consent that your picture may be in one of the photographs that are taken during the LEA conference. The photos may be published or otherwise used by the LEA, which retains exclusive ownership thereof and this consent is voluntary with no expectation of compensation now or in the future.</i></b>

**To Register:** Visit the LEA website at [www.lossexecutives.com](http://www.lossexecutives.com)

*These presentations are for educational purposes only. The thoughts conveyed here are those of the panel members and are not the views of any companies, firms, or the LEA. The presenters are the professionals solely responsible for the content of these presentations.*

V7 11.6.23





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Maria Sclafani, *The Beaumont Group, Inc.*

# WORKSHOP & EXECUTIVE FORUM REGISTRATION FORM

January 31 – February 2, 2024

To assist us in determining Executive Forum and workshop space requirements, please indicate the sessions that you intend to attend.

I plan to attend: \_\_\_\_\_ (name)

WORKSHOP TITLE	Thursday PM (2/1)	Friday AM (2/2)
----------------	----------------------	--------------------

*Select One for Each Day*

## 2 Hour Sessions

# 1 - “Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions”

\_\_\_\_\_

# 2 - “Meanwhile in Canada... An Oversight to the Challenges of Managing Losses in Canada”

\_\_\_\_\_

# 3 - “Complexities of Cannabis Claims”

\_\_\_\_\_

*Select One for Each Day*

## 1 Hour Session

# 4 - “Information Requests for DSU Claims – What is required, What is Received...What Can We do?”

\_\_\_\_\_

# 5 - “Subrogating Highly Technical Claims in the Market Share World”

\_\_\_\_\_

# 6 – “When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution”

\_\_\_\_\_

**PLEASE COMPLETE THIS FORM, ALONG WITH YOUR MEETING REGISTRATION FORM, and submit via email if registering by mail.**

\_\_\_\_\_  
(Your name - printed)

93<sup>rd</sup> ANNUAL MEETING & MID-WINTER EDUCATIONAL PROGRAM  
JANUARY 31 – February 2, 2024  
FORT LAUDERDALE MARRIOTT HARBOR BEACH RESORT & SPA  
FORT LAUDERDALE, FLORIDA

GUEST/REGULAR APPLICATION PENDING REGISTRATION FORM

**REGISTRATION FEE:** Members: \$260.00 Spouse: \$280.00  
**INCLUDES:** Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

**\*\*\*IMPORTANT INFORMATION\*\*\***

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two guests per firm/company for Associate Members). Guests must also otherwise qualify as a Regular or Associate member.

**\* \* \* NO REFUNDS AFTER JANUARY 22, 2024\* \* \***  
**(Registration will not be accepted after January 22, 2024)**

Enclosed is my check for (Payable to LEA): \$ \_\_\_\_\_

ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No  
ARE YOU ATTENDING THE THURSDAY GALA RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

**NAME TAG DESIGNATION:**

\_\_\_\_\_  
Last First Spouse First Name

Mail to: Loss Executives Association  
C/O Edward R. Reilly & Co., Inc.  
580 Sylvan Avenue – Suite 1K  
Englewood Cliffs, NJ 07632  
Telephone: 201-569-3346  
Fax: 201-569-6826  
msuliman@reillyandco.com

**\*\*\*Hotel Accommodations\*\*\* - Cut-Off Date: December 29, 2023**

LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served.

**REGISTER ONLINE** with a credit card at [www.lossexecutives.com](http://www.lossexecutives.com) – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Fort Lauderdale Marriott Harbor Beach Resort & Spa to make your room reservations. **YOU MUST MAKE YOUR RESERVATION NOW**, if you don't, we can't guarantee your room rate.

**REGISTER BY MAIL WITH A CHECK** with a Check – Check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.

**\*\*\*Registration Desk\*\*\***

Opens at 8:00 AM on January 31, 2024 for L.E.A. members and guests. Any questions concerning the hotel, contact Maria Sclafani at (718) 892-0228; e-mail: [mcs@thebeaumontgroup.com](mailto:mcs@thebeaumontgroup.com)