



December 13, 2021

Dear LEA Members and Guests,

On behalf of the LEA Board of Directors, it is my pleasure to invite you to the LEA's 91<sup>st</sup> Annual Educational Conference back at the Ft. Lauderdale Marriott Harbor Beach Resort in Ft. Lauderdale, FL February 2 - 4, 2022.

As always, it will begin on Wednesday 2<sup>nd</sup> with our annual LEA golf outing at Jacaranda Golf Club in Plantation Florida.

On Thursday morning, the General Session includes two dynamic keynote speakers and an old favorite. Leading off is Michael Pritula, Managing Director of QualRisk, presenting "*The Changing Role of Claims Professionals in a World Where Data and Analytics is King*". Next, we have Michael Smith SVP and Head of Global claims for Chubb presenting an Insurance Update, General Trends in Insurance Claims: "*Claims and claims handling trends from the perspective of a Senior Claims executive of a major insurance carrier*". Finally, returning is the *2021 Property Law Case Update*. Bill Webster, Elizabeth Burnett, Brandy Worden and Christina Lincoln of Robins Kaplan LLP will update you on the most interesting property insurance case decisions of 2020-2021.

All these topics should prove to be very interesting, informative and generate discussion amongst the audience. Thursday afternoon and Friday morning we are providing a choice of three separate two-hour workshops followed by a choice of three separate one-hour sessions, all of which qualify for Continuing Education credits.

The topics for the two-hour sessions are: *Understanding the Risk, Assessing the Loss and Consideration of Coverage Issues, and Business Interruption Reinstatement Claim, Wildfires and their Impact on Insurance Coverage Issues*. The topics for the one hour sessions are: *Offshore Wind: What Does the Future Hold?, How to Avoid the Pitfalls of Geotechnical Investigations, and a Retrospective Look at Hurricane Ida*.

These presentations will provide a balanced and informative program which we hope you will find entertaining and educational.

There will be Continuing Education credits offered for various states. No partial credit will be given, and attendees must attend the full sessions to receive CE credit for that session. There will be **no** exceptions.

We are extremely pleased to be returning to Ft. Lauderdale. As this will be my last meeting as LEA President, I look forward to seeing everyone again for an educational and successful meeting.

Best Regards,

LEA President

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*"Quality Education for the Property Claim Professional Since 1931"*

Mailing Address: Loss Executives Association, P.O. Box 37, Tenafly, NJ 07670

Website: [www.lossexecutives.com](http://www.lossexecutives.com)

# *MEETING & HOTEL RESERVATIONS*

*LEA's Website:*

[www.lossexecutives.com](http://www.lossexecutives.com)

*User Name: Your Email Address*

*Password: Changeme! (unless You've Changed It)*

**LEA has negotiated a special group rate of \$314.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served system.**

**Payment by Credit Card - PLEASE READ THIS:**

**Once you've registered online for the meeting, on your registration confirmation page you will find the link to make your room reservation at Fort Lauderdale Marriott Harbor Beach Resort & Spa. YOU MUST MAKE YOUR RESERVATION NOW, if you don't we can't guarantee your room rate.**

**Payment by Check - PLEASE READ THIS:**

**Registrations completed online choosing check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.**



*Golf Outing*  
*Jacaranda Golf Club*

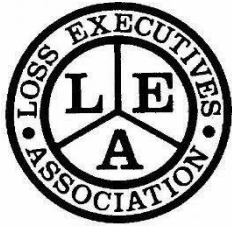


*Wednesday, February 2, 2022*  
*\$165 per player*

- 5-minute shuttle to course
- Shamble – teams will be paired equitably
- Play in 4.5 hours

Name: \_\_\_\_\_ Hdcp or Avg. Score: \_\_\_\_\_

*Additional details to golf registrants will be emailed closer to the date of the meeting.*



Loss Executives Association  
 P.O. Box 37 ♦ Tenafly, NJ 07670 ♦ Phone: 201-569-3346  
 Email: info@lossexecutives.com

**2022 ANNUAL MEETING & EDUCATIONAL CONFERENCE**

Fort Lauderdale Marriott Harbor Beach Resort, Fort Lauderdale, FL

**February 2 – February 4, 2022**

**Wednesday, February 2, 2022**

- |                |   |
|----------------|---|
| 8:00 – 5:00 pm | <b>Registration Opens</b>   |
| 8:00 – 5:00 pm | <b>Speaker Ready Room Available</b>   |
| 8:30 am        | <b>LEA Golf Event</b><br>Jacaranda Golf Club<br>9200 West Broward Blvd.<br>Plantation, FL 33324 |
| 5:30 – 7:30 pm | <b>Opening Night Reception</b> <i>(Open to All Registered Attendees)</i>                        |

**Thursday, February 3, 2022**

- |                 |   |
|-----------------|---|
| 7:30 – 9:00 am  | <b>Continental Breakfast</b>  |
| 8:00 – 5:00 pm  | <b>Registration Desk Open</b>   |
| 8:00 – 12:00 pm | <b>Speaker Ready Room Available</b>   |
| 8:00 – 8:45 am  | <b>General Session/Members Meeting</b>  |
| 8:00 – 8:05 am  | <b>Welcome/Anti-Trust</b><br>Costantino Suriano, Esq., Partner<br><i>Mound Cotton Wollan &amp; Greengrass LLP</i>   |
| 8:05 – 8:15 am  | <b>Opening Remarks &amp; Introduction of New President</b><br>Paul Aviles - LEA President<br>Senior Vice President<br><i>Allied World Assurance Company</i> |
|                 | <b>Incoming President Remarks</b><br>Raymond Mattia, Vice President, Commercial Property Claims<br><i>AIG</i>   |
| 8:20 – 8:25 am  | <b>Treasurer's Report</b><br>Jose Mogartoff, ARM, AIC, Director of Energy & Marine Claims<br><i>Zurich North America</i>                                    |
| 8:25 – 8:30 am  | <b>Membership Report</b><br>Margaret A. (Peggy) Reilly<br><i>Edward R. Reilly &amp; Co., Inc.</i>   |

<b>8:30 – 8:40 am</b>	<b>Continuing Education &amp; Golf Report</b> Louis D. Magnan, CPA <i>JS Held</i>
<b>8:40 – 8:50 am</b>	<b>Program Overview</b> Paul Carnovale, Executive General Adjuster <i>AEGIS Insurance Services, Inc.</i>
<b>8:50 – 9:00 am</b>	<b>Introduction of Keynote Speakers</b>  Brandon Sweitzer, Dean of Maurice R. Greenberg School of Risk Management, Insurance and Actuarial Science (GSRM) <i>St. John's University</i>
<b>9:00 – 10:00 am</b>	Michael Pritula, Managing Director of <i>QualRisk</i> and Vice Chairman of <i>St. John's University's</i> Maurice R. Greenberg School of Risk Management, Insurance and Actuarial Science (GSRM)  <i>The Changing Role of Claims Professionals in a World Where Data and Analytics is King</i>
<b>10:00 – 10:15 am</b>	<b>Refreshment Break</b>
<b>10:15 – 11:15 am</b>	<b>Insurance Update</b> <b>General Trends in Insurance Claims</b>
<b>Speaker</b>	Michael Smith, Senior Vice President & Global Claims Officer <i>Chubb Group</i>  <i>Claims and Claims Handling-What concerns the C-Suite</i>
<b>11:15 – 12:15 pm</b>	<b>The Property Case Law Update</b>
<b>Moderators</b>	Bill Webster, Esq., Partner <i>Robins Kaplan LLP</i>
<b>Speakers</b>	Elizabeth Burnett, Partner Christina Lincoln, MLIS, Associate Brandy Worden, Esq., Partner <i>Robins Kaplan LLP</i>  <i>We will update you on the most interesting property cases illustrating important trends in several areas, including the latest decisions on policy exclusions, coverage, physical loss, deductibles and sub limits, appraisal, jurisdictional provisions, and other topics. The Property Case Update is not a lecture program.</i>
<b>12:15 – 1:30 pm</b>	<b>Lunch</b> ( <i>Open to all registered attendees</i> )

## LEA Concurrent Workshops

1:30 – 3:30 pm

## 2-Hour Sessions

Select One

### Workshop 1 (2 Hours)

#### **Understanding the Risk, Assessing the Loss and Consideration of Coverage Issues**

*This presentation will feature an in-depth analysis of a hypothetical, complex, multi-state bridge and tunnel infrastructure project involving a public-private partnership. Presenters will review the scope of the project, review a significant loss scenario, explore the apparent cause of the loss, consider the likely coverage implications under a complicated and multi-layered builders risk program with policy inconsistencies, and discuss the investigative strategies needed to deal with this complex loss.*

**Moderator**

Dan Millea, Esq., Partner  
Zelle LLP

**Participants**

David Alvarez, Sr. Executive General Adjuster  
Engle Martin and Associates

Jeff Morgan, Regional Practice Leader  
Energy, Property & Construction Claims NA  
AXA XL Insurance Company

Farhood Nowzartash, Director, Major Loss, Civil & Structural  
Envista Forensics

### Workshop 2 (2 Hours)

#### **Business Interruption Reinstatement Claims**

*This session will provide insight into issues that often arise on Business Interruption reinstatement projects and explain what is and is not allowable under common policies. Understanding the limit on coverage in policies when insureds reinstate a claim with upgrades and additional works will be discussed. Professionals advising on reinstatement issues need to understand what is allowable under policies and be able to identify common issues that regularly arise.*

**Moderator**

Alan Purbrick, CEO  
CCI

**Participants**

Nick Clancy, Claims Officer  
HDI Global Insurance

Ewan Cresswell, Chairman  
Integra Technical Services Group

Dustin DuBose, Esq., Partner  
Mound Cotton Wollan & Greengrass LLP

### Workshop 3 (2 Hours)

#### **Wildfires and their Impact on Insurance Coverage Issues**

*The frequency and severity of wildfires has increased exponentially in recent years. We have all seen the footage of wildfires raging in, for example, the Western United States, Canada, and Australia. Wildfires bring with them a range of insurance-related issues, many of which are complex in nature and difficult to effectively address. We will highlight some of those difficult issues, additional living expense and business interruption issues, and civil authorities and code upgrades.*

**Moderator** Paul Ferland, Esq., Member  
*Cozen O'Connor*

**Participants** Scott Armstrong, Executive Vice President  
*JS Held*

Ton Van Everdink, Senior Claims Manager  
*Munich Reinsurance America*

Mike Rimoldi, MPA, CBO, CFM, Senior Project Manager  
*JS Held*

**3:30 – 3:45 Refreshment Break**

**Concurrent Workshops (Cont.) 1-Hour Sessions**

**3:45 – 4:45 pm Select One**

**Workshop 4 (1 Hour)**

**Offshore Wind: What Does the Future Hold?**

*The offshore wind panel discussion concerns the movement towards offshore wind and renewable energy and its impacts on various classes of insurance and associated claims. The panel will discuss the current timeline for the installation of offshore wind throughout the waters of the United States, the types of turbines which may be installed, and will provide horizon scanning of future impacts of same based on the events experienced from offshore wind installations in other parts of the world. The panel will consist of an offshore wind insurance claims handler, an attorney who has worked with wind and loss adjusters with experience in wind claims.*

*This session will further discuss the impacts of offshore wind not only concerning the energy and renewables insurance markets but also property, casualty, liability, marine, cargo, builders' risk, business interruption, debt protection insurance, and professional liability lines.*

**Moderator** Ashley Alberts, Energy Loss Adjuster  
*Global Risk Solutions*

**Participants** Adam Humphrey, CEO  
*Global Risk Solutions International*

Tom Upton, Claims Manager – Energy, Liability & Terrorism  
*Markel International*

Matt Jett, Esq., Shareholder  
*Hall Maines Lugin, P.C.*

**Workshop 5 (1 Hour)**

**How to Avoid the Pitfalls of Geotechnical Investigations**

*Geological and geotechnical investigations of losses may utilize common and established methods for sampling, testing and analysis, but they have limitations. To mitigate the pitfalls from the inherent limitations requires a holistic approach to the investigation which must be integrated with the overall adjustment process. An investigation executed as a parallel activity, or a conventional supplier service will struggle to meet the expectations of*

*the stakeholders. The workshop will explain how an adjuster can recognize if an investigation is appropriate to a loss and what the reasonable expectations are.*

*The workshop will define the essential components of a geotechnical investigation of a loss, so the group is familiar with the terminology and tools.*

**Speaker** Christopher Snee, Forensic Geologist  
*Sneegeoconsult*

**Participant** Jose Mogartoff, ARM, AIC, Director of Energy & Marine Claims  
*Zurich North America*

**Workshop 6** (1 Hour)

**Retrospective Look at Hurricane Ida**

*In a time of ever-increasing natural catastrophes, this session will examine the myriad of issues surrounding the premier Hurricane event of 2021. The uniqueness of this event and the logistical challenges faced by the insurance professional community will be explored. Pre-loss company activities with the purpose of evaluating potential loss exposure will be discussed. We will also look at loss measurement issues in specifically as they relate to Time Element coverages. Come prepare yourself for the next Hurricane Event.*

**Moderator** Thomas Casson, Senior Executive General Adjuster  
*Lloyd Warwick International*

**Participants** John Foley, CPA, CFF, Partner  
*MDD Forensics*

James Preston, Senior Property Examiner  
*Liberty Mutual Insurance*

Jonathan Mutch, Partner  
*Robins Kaplan LLP*

**5:30 – 7:30 pm**

**Casual Outdoor Reception** (*Weather Permitting*)  
(*Open to all LEA registrants*)

**Friday, January 17, 2020**

**7:30 – 11:45 am**

**Registration Table Open**

**7:30 – 8:30 am**

**Continental Breakfast** (*Open to all registered attendees*)

**8:30 – 10:30 am**

**Repeat of Two-Hour Concurrent Workshops**  
*Select One*

**Workshop 1** (2 Hours)

**Understanding the Risk, Assessing the Loss and Consideration of Coverage Issues**

**Workshop 2** (2 Hours)

**Business Interruption Reinstatement Claims**

**Workshop 3** (2 Hours)

**Wildfires and their Impact on Insurance Coverage Issues**

**10:30 – 11:00 am**

**Refreshment Break**



11:00 – 12:00 pm

**Repeat of One-Hour Concurrent Workshops**

*Select One*

**Workshop 4** (1 Hour)

**Workshop 5** (1 Hour)

**Workshop 6** (1 Hours)

**Offshore Wind: What Does the Future Hold**

**How to Avoid the Pitfalls of Geotechnical Investigations**

**Retrospective Look at Hurricane Ida**

12:00 pm

**Conference Adjournment**

*An LEA officer will provide concluding remarks at the end of each workshop session.*

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**Program Committee**

**Co-Chairs**

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*AEGIS Insurance Services, Inc.*

Borecki, Niacole

*Envista Forensics*

Marisa Jelicks

*Liberty Mutual Insurance*

Brooke Shultz

*Mutual Boiler Re*

*Member of the FM Global Group*

Liz Peterson

*Envista Forensics*

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**CE Credit Requirements:**

***Please remember that CE forms are to be signed by only an authorized LEA CE delegate and/or by the instructor of each session.***

***No partial credit will be given. Attendees must attend the full sessions to receive CE credit for that session.***

***All forms, including your license number, are to be submitted at the close of the conference. There will be no exceptions for credit if your forms are not submitted and for missing license numbers.***

**Photography Waiver:**

***By attending the LEA session you consent that your picture may be in one of the photographs that are taken during the LEA conference. The photos may be published or otherwise used by the LEA, which retains exclusive ownership thereof and this consent is voluntary with no expectation of compensation now or in the future.***

**To Register: Visit the LEA website at [www.lossexecutives.com](http://www.lossexecutives.com)**

*These presentations are for educational purposes only. The thoughts conveyed here are those of the panel members and are not the views of any companies, firms, or the LEA. The presenters are the professionals solely responsible for the content of these presentations.*



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Maria Sclafani, *The Beaumont Group, Inc.*

# WORKSHOP & EXECUTIVE FORUM REGISTRATION FORM

February 2 – 4, 2022

To assist us in determining Executive Forum and workshop space requirements, please indicate the sessions that you intend to attend.

I plan to attend: \_\_\_\_\_ (name)

WORKSHOP TITLE

Thursday PM  
(2/3)

Friday AM  
(2/4)

*Select One for Each Day*

## 2 Hour Sessions

# 1 - “Understanding the Risk, Assessing the Loss and Consideration of Coverage Issue”

\_\_\_\_\_

\_\_\_\_\_

# 2 - “Business Interruption Reinstatement Claims”

\_\_\_\_\_

\_\_\_\_\_

# 3 - “Wildfires and their Impact on Insurance Coverage Issues”

\_\_\_\_\_

\_\_\_\_\_

*Select One for Each Day*

## 1 Hour Session

# 4 - “Offshore Wind: What Does the Future Hold”

\_\_\_\_\_

\_\_\_\_\_

# 5 - “How to Avoid the Pitfalls of Geotechnical Investigations”

\_\_\_\_\_

\_\_\_\_\_

#6 – “Retrospective Look at Hurricane Ida”

\_\_\_\_\_

\_\_\_\_\_

**PLEASE COMPLETE THIS FORM, ALONG WITH YOUR MEETING REGISTRATION FORM, and submit on-line or via USPS if registering by mail.**

\_\_\_\_\_  
(Your name - printed)

**91<sup>st</sup> ANNUAL MEETING & MID-WINTER EDUCATIONAL PROGRAM  
 FEBRUARY 2 – 4, 2022  
 FORT LAUDERDALE MARRIOTT HARBOR BEACH RESORT & SPA  
 FORT LAUDERDALE, FLORIDA**

**REGULAR APPLICATION PENDING REGISTRATION FORM**

**REGISTRATION FEE:          Members: \$225.00          Spouse: \$225.00  
 INCLUDES: Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception**

**\*\*\*IMPORTANT INFORMATION\*\*\***

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two guests per firm/company for Associate Members). Guests must also otherwise qualify as a Regular or Associate member.

**\* \* \* NO REFUNDS AFTER JANUARY 24, 2022 \* \* \*  
 (Registration will not be accepted after January 24, 2022)**

Enclosed is my check for (Payable to LEA): \$ \_\_\_\_\_

ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

ARE YOU ATTENDING THE THURSDAY GALA RECEPTION? \_\_\_\_\_ Yes \_\_\_\_\_ No

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

**NAME TAG DESIGNATION:**

Last	First	Spouse First Name
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**Mail to:**  
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 C/O Edward R. Reilly & Co., Inc.  
 580 Sylvan Avenue – Suite 1K  
 Englewood Cliffs, NJ 07632  
 Telephone: 201-569-3346  
 Fax: 201-569-6826  
 msuliman@reillyandco.com

**\*\*\*Hotel Accommodations\*\*\* - Cut-Off Date: January 10, 2022**

LEA has negotiated a special group rate of \$314.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served.

**REGISTER ONLINE** with a credit card at [www.lossexecutives.com](http://www.lossexecutives.com) – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Fort Lauderdale Marriott Harbor Beach Resort & Spa to make your room reservations. **YOU MUST MAKE YOUR RESERVATION NOW**, if you don't, we can't guarantee your room rate.

**REGISTER BY MAIL WITH A CHECK** with a Check – Check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.

**\*\*\*Registration Desk\*\*\***

Opens at 8:00 AM on February 2, 2022 for L.E.A. members and guests. Any questions concerning the hotel, contact Maria Scalfani at (718) 892-0228; e-mail: [mcs@thebeaumontgroup.com](mailto:mcs@thebeaumontgroup.com)