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Mound Cotton Wollan & Greengrass LLP

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Lancashire Insurance Company (UK) Limited

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Maria Sclafani 718-892-0228 The Beaumont Group, Inc.

#### WEB SUPPORT

Maria (Gaby) Suliman 201-569-3346 Edward R. Reilly & Co., Inc. October 30, 2023

Dear LEA Members and Guests,

On behalf of the LEA Board of Directors, it is my pleasure to invite you to the LEA's Annual Meeting and Educational Conference being held at the Fort Lauderdale Marriott Harbor Beach, Fort Lauderdale, FL, January 31 to February 2, 2024.

Don't miss this opportunity to catch up with your fellow members from all over North America, Latin America and Europe and obtain interesting educational content along with Continuing Education credits.

We begin on Wednesday January 31<sup>st</sup> with our annual Rod Birmingham Memorial Golf Outing at the Jacaranda Golf Club. Later in the evening will be a welcome reception at the Marriott Hotel.

On Thursday morning, for the General Session we've adopted a new very interesting format which has been modified to include two sessions., which we think the membership will enjoy. The first is "Buying Insurance & Making Claims, The Risk Managers Perspective" includes Denise Straka of Calpine Corp, Lauren Thibodeaux of Freeport LNG, Jessie Guerrero of Alliant Insurance Services, moderated by Brian St. Jacques of AIG Energy. The second session, "Property Claims – How Are we Doing?" is moderated by Martin Thomas of Brit and joined by Paul Aviles of AWAC, Milica Aksic of Munich Re, Trevor Self of Beazley, Richard Woodhams of Dale UW and Stuart Wright of Ascot.

Thursday afternoon and Friday morning, we are providing a choice of three separate two-hour workshops followed by a choice of three separate one-hour sessions, all of which qualify for Continuing Education credits.

The topics for the two-hour sessions are Comparative Approach to Complex Claims Adjustment in Latin America Jurisdictions; Meanwhile in Canada.... An Oversight to the Challenges of Managing Losses; and Complexities of Cannabis Claims.

The one-hour session topics are: Information Requests for DSU Claims-What is Required, What is Received...What Can We Do?; Subrogating Highly Technical Claims in the Market Share World; and When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution.

These presentations will provide a balanced and informative program which we hope you will find entertaining and educational.

We are extremely pleased to return to the Marriott Harbor Beach, one of the LEA members favorite locations. You will find that it is a great value, so take advantage of the LEA hotel rate by booking now. I look forward to seeing everyone again for another successful LEA Conference. Register early as we anticipate keen interest in this January event.

Best Regards,

## Ray Mattia

LEA President

# MEETING & HOTEL RESERVATIONS

## LEA's Website:

# www.lossexecutives.com

User Name: Your Email Address

Password: Your Password

LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served system.

**Payment by Credit Card - PLEASE READ THIS:** 

Once you've registered online for the meeting, on your registration confirmation page you will find the link to make your room reservation at Fort Lauderdale Marriott Harbor Beach Resort & Spa. YOU MUST MAKE YOUR RESERVATION NOW, if you don't we can't guarantee your room rate.

**Payment by Check - PLEASE READ THIS:** 

Registrations completed online choosing check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.



## Rod Birmingham Memorial Golf Tournament

## Jacaranda Golf Club



Wednesday, January 31, 2024 8:00 am Sharp

## \$200 per player

- 5-minute shuttle to course
- Shamble teams will be paired equitably
- Play in 4.5 hours

Name:	Hdcp or Avg. Score:
Name.	nucp of Avg. Score.

Additional details to golf registrants will be emailed closer to the date of the meeting.



#### **Loss Executive Association**

PO Box 37 Tenafly, NJ 07670

Phone: 201-569-3346

Email: info@lossexecutives.com

#### **2024 ANNUAL MEETING & EDUCATIONAL CONFERENCE**

Fort Lauderdale Marriott Harbor Beach Resort, Fort Lauderdale, FL

January 31 - February 2, 2024

Wednesday, January 31, 2024

8:00 – 5:00 pm Registration Opens

8:00 – 5:00 pm Speaker Ready Room Available

8:00 am Rod Birmingham Memorial Golf Outing

Jacaranda Golf Club

9200 W Broward Blvd. Plantation, FL 33324

5:30 – 7:30 pm Opening Night Reception

(Open to All Registered Attendees. Name badges are required for admittance

into the reception and other LEA events.)

Thursday, February 1, 2024

8:00 – 9:00 am Continental Breakfast

8:00 – 5:00 pm Registration Desk Open

8:00 –12:00 pm Speaker Ready Room Available

8:15 – 8:45 am General Session/Members Meeting

**Welcome/Anti-Trust Admonition Policy** 

Costantino Suriano, Esq., Partner

Mound Cotton Wollan & Greengrass LLP

**Opening Remarks & Introductions** 

Raymond Mattia, Vice President, Commercial Property Claims

AIG

**Opening Remarks & Introductions** 

Jose Mogartoff Zurich N.A.

Remarks from Dean Brandon W. Sweitzer

Dean, Maurice R. Greenberg School of Risk Management, Insurance and

**Actuarial Science** 

8:45 –10:45 am Buying Insurance & Making Claims, The Risk Managers Perspective

**Moderator** Brian St. Jacques, AVP Severity Claims

AIG Energy and Engineered Risk

**Speakers** Denise Straka, VP Insurance

Calpine Corporation

Lauren Thibodeaux, Director, Risk Management

Freeport LNG

Jessie Guerrero, Sr. Vice President

**Alliant Insurance Services** 

10:45 – 11:15 am Networking Break

11:15 – 12:45 pm Property Claims – How Are We Doing?

**Moderator** Richard Woodhams, Property Claims Manager

Dale UW

Participants Paul Aviles, Sr. VP, North American Property Claims Group

**AWAC** 

Milica Aksic, Head of Single Risk Claims

Munich Re

Mark Evans, Head of Energy, Property & Construction Claims Americas

AXA XL

Trevor Self, Claims Team Leader – Property

Beazley

Martin Thomas, Property Claims Manager

Brit

Stuart Wright, Head of Non-Marine Claims

**Ascot** 

12:45 – 1:45 pm Lunch

(Open to all registered attendees)

1:45 – 3:45 pm Concurrent Workshops

**2-Hour Sessions (Select One)** 

Workshop meeting room locations are posted on the location Board in front

of the Grand Salon as well as in front of each workshop room.

Workshop 1 (2 Hours) Comparative Approach to Complex Claims Adjustment in Latin American

**Jurisdictions** 

Challenges in handling international claims arise because of many reasons, but mainly because of legal and cultural differences in each jurisdiction. Participants will be taking part in a group case review involving various

aspects of international claims handling.

Moderator Alex Guillamont, Partner

Kennedys Law Firm

Presenters Fernando Bustos Picot, Country Manager/Mexico

Crawford & Co.

Gustavo Maglia, Manager, Energy & Industrial Loss

Pousa, Pasutti, Deak

Sergio Stasi, Sr. Executive General Adjuster

Stasi International

Alvaro Trueba, VP, Regional Property, Marine & Energy Claims

Chubb Insurance

Workshop 2 (2 Hours) Meanwhile in Canada... An Oversight to the Challenges of Managing

**Losses in Canada** 

While many of us manage and discuss global claims, there has been little discussion as to what is happening in Canada. This session will provide insights and examples of dealing with losses in the Canadian landscape.

Moderator Nicole Nancke, Ass't. VP, Managing Executive – Complex Claims Unit

Zurich Canada

Participants Shawn Malik, Executive General Adjuster, Managing Director

McLarens, Canada

Barry Milliner, Managing Director

MKA Canada

Greg Tucker, Partner

Owen Bird

Workshop 3 (2 Hours) Complexities of Cannabis Claims

This session will discuss the implications of claims in the cannabis growth and

supply process.

**Participants** Marguerite Hart, Partner

**MDD Forensics Accountants** 

Gerrit Nagarwalla, Head of Claims - US Bermuda

Canopius

Michael Parker, Executive General Adjuster

McL arens

Dave Robinson, Partner

MDD Forensics Accountants, Canada

3:45 – 4:00 Networking Break

4:00 – 5:00 pm Concurrent Workshops (Cont.)

**Select One 1-Hour Sessions** 

Workshop meeting room locations are posted on the location Board in front

of the Grand Salon as well as in front of each workshop room.

Workshop 4 (1 Hour) Information Requests for DSU Claims – What is Required, What is

Received...What Can We do?

When RFI's are submitted for information to support a DSU claim, many Insureds and, quite often Insurers, will question the need for the quantity and type of information requested which can cause unease among the parties from the outset. This course explains why certain information is requested and how it is used to analyze the DSU claim.

#### **Participants**

Henry Densham, Managing Director

CCI

Aaron Divine, Large Loss Specialist Energy/Property/Construction

AXA XL

Ramy Elmasri, Partner

Clausen Miller

Micah Thomin, Executive General Adjuster

Charles Taylor Adjusting

#### Workshop 5 (1 Hour)

#### **Subrogating Highly Technical Claims in the Market Share World**

A "beginning to end" review of the subrogation process in a market claim for a highly complex claim with particular time and attention paid to the "pinch-points" in the process that can reduce or affect the recovery potential for the claim at hand and how to anticipate and get past those issues before they metastasize into real problems.

#### **Participants**

Hobie Hind, Partner

Butler Weihmuller Katz Craig LLP

Karl New, Sr. Vice President, Head of Property Claims US

Munich Re US

Aaron Prefontaine, Executive General Adjuster

Integra

#### Workshop 6 (1 Hour)

### When Property and Pollution Damages Collide: Assessment, Coverage and

**Claims Resolution** 

This session will address the convergence of property and environmental damages and how we evaluate both considerations in the claims process.

#### **Participant**

Tracey Dodd, Sr. Managing Principal

EFI Global

Kevin Ennis, Property Claims Manager

Starr Technical Risk Agency

Matthew Gonzalez, Partner

Zelle

Daniel Powell, Executive General Adjuster

Sedgwick

#### 5:30 - 7:30 pm

#### **Casual Outdoor Reception**

(Open to All Registered Attendees. Name badges are required for admittance into the reception and other LEA events.)

Friday, February 2, 2024

7:30 – 11:45 am Registration Desk Open

**7:30 – 8:30 am** Continental Breakfast (Open to all registered attendees)

8:30 – 10:30 am Repeat of Two-Hour Concurrent Workshops

Select One

Workshop 1 (2 Hours) Comparative Approach to Complex Claims Adjustment in Latin American

Jurisdictions

Workshop 2 (2 Hours) Meanwhile in Canada... An Oversight to the Challenges of Managing Losses

in Canada

Workshop 3 (2 Hours) Complexities of Cannabis Claims

10:30 – 11:00 am **Networking Break** 

11:00 – 12:00 pm Repeat of One-Hour Concurrent Workshops

Select One

Workshop 4 (1 Hour) Information Requests for DSU Claims – What is required, What is

Received...What Can We do?

Workshop 5 (1 Hour) Subrogating Highly Technical Claims in the Market Share World

Workshop 6 (1 Hours) When Property and Pollution Damages Collide: Assessment, Coverage and

**Claims Resolution** 

12:00 pm Conference Adjournment

An LEA officer will provide concluding remarks at the end of each workshop

session.

Program Committee: Chair: Steve Yeo - Lancashire Insurance Company (UK) Limited,

Niacole Borecki - Halliwell Engineering

CE Credit Requirements: Please remember that CE forms are to be signed only by an authorized LEA

CE delegate and/or by the instructor of each session.

No partial credit will be given to anyone who leaves a workshop early.

All forms, including your license number, are to be submitted at the close of the conference. There will be  $\underline{no}$  exceptions for credit if your forms are not

submitted and for missing license numbers.

Photography Waiver: By attending the LEA session, you consent that your picture may be in one

of the photographs that are taken during the LEA conference. The photos may be published or otherwise used by the LEA, which retains exclusive ownership thereof and this consent is voluntary with no expectation of

compensation now or in the future.

To Register: Visit the LEA website at www.lossexecutives.com

These presentations are for educational purposes only. The thoughts conveyed here are those of the panel members and are not the views of any companies, firms, or the LEA. The presenters are the professionals solely responsible for the content of these presentations.

V7 11.6.23



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AIG

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Zurich N.A.

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Chubb NA Claims

**Dominic Thurston** 

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Steven Yeo

Lancashire Insurance

Company (UK) Limited

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Master

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Edward R. Reilly & Co., Inc.

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Brooke Shultz

FM Global

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Allied World Assurance Company (USA) Inc.

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#### **Board Consultant/CE Coordinator**

Louis D. Magnan, CPA

J.S. Held

#### **Board Consultant/Accountant**

Maria Geyer

Matson Driscoll & Damico LLP

#### **Meeting Coordinator/Event Planner**

Maria Sclafani, The Beaumont Group, Inc.

V7 10.17.23

# WORKSHOP & EXECUTIVE FORUM REGISTRATION FORM

January 31 – February 2, 2024

To assist us in determining Executive Forum and workshop space requirements, please indicate the sessions that you intend to attend.

I plan to attend:	(name)	
WORKSHOP TITLE	Thursday PM (2/1)	Friday AM (2/2)
2 Hour Sessions # 1 - "Comparative Approach to Complex Claims Adjustment in Latin American Jurisdictions"	Select One fo	or Each Day
# 2 - "Meanwhile in Canada An Oversight to the Challenges of Managing Losses in Canada"		
#3 - "Complexities of Cannabis Claims"		
1 Hour Session # 4 - "Information Requests for DSU Claims – What is required, What is	Select One for E	Each Day
ReceivedWhat Can We do?"		
# 5 - "Subrogating Highly Technical Claims in the Market Share World"		
# 6 – "When Property and Pollution Damages Collide: Assessment, Coverage and Claims Resolution"		
PLEASE COMPLETE THIS FORM, A MEETING REGISTRATION FORM, registering by ma	and submit via	

(Your name - printed)

## 93<sup>rd</sup> ANNUAL MEETING & MID-WINTER EDUCATIONAL PROGRAM JANUARY 31 – February 2, 2024 FORT LAUDERDALE MARRIOTT HARBOR BEACH RESORT & SPA FORT LAUDERDALE, FLORIDA

#### **RETIRED REGISTRATION FORM**

**REGISTRATION FEE:** \$260.00 Retired Members - Spouse

INCLUDES: Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

#### \*\*\*IMPORTANT INFORMATION\*\*\*

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two guests per firm/company for <u>Associate Members</u>). Guests must also <u>otherwise qualify</u> as a Regular or Associate member.

# \* \* \* NO REFUNDS AFTER JANUARY 22, 2024\* \* \* (Registration will not be accepted after January 22, 2024)

Enclosed is my check fo	or (Payable to LEA): \$	<del> </del>			
ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION?ARE YOU ATTENDING THE THURSDAY GALA RECEPTION?					No
NAME:					
COMPANY:					
ADDRESS:					
CITY/STATE:					
TELEPHONE:					
NAME TAG DESIGNA	ATION:				
Last	First		Spouse First Name		
	Ma	ail to:	Loss Executives Associate		
			C/O Edward R. Reilly & 580 Sylvan Avenue – Sui		
			Englewood Cliffs, NJ 07		
			Telephone: 201-569-334		
			Fax: 201-569-6826		

#### \*\*\*Hotel Accommodations\*\*\* - Cut-Off Date: December 29, 2023

LEA has negotiated a special group rate of \$334.00 for meeting attendees. Please understand that rooms reserved for the LEA at the group rate are limited and will be processed on a first come first served.

msuliman@reillyandco.com

<u>REGISTER ONLINE</u> with a credit card at <u>www.lossexecutives.com</u> – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Fort Lauderdale Marriott Harbor Beach Resort & Spa to make your room reservations. YOU MUST MAKE YOUR RESERVATION NOW, if you don't, we can't guarantee your room rate.

<u>REGISTER BY MAIL WITH A CHECK</u> with a Check – Check payment will not be processed until payment is received. Payment must be received within 7 business days of registering. Upon receipt of payment, an email containing the link needed to reserve your guest room will be sent to you.

#### \*\*\*Registration Desk\*\*\*

Opens at 8:00 AM on January 31, 2024 for L.E.A. members and guests. Any questions concerning the hotel, contact Maria Sclafani at (718) 892-0228; e-mail: mcs@thebeaumontgroup.com

## 93<sup>rd</sup> ANNUAL MEETING & MID-WINTER EDUCATIONAL PROGRAM JANUARY 31 – February 2, 2024 FORT LAUDERDALE MARRIOTT HARBOR BEACH RESORT & SPA FORT LAUDERDALE, FLORIDA

#### **GUEST REGISTRATION FORM**

<u>REGISTRATION FEE:</u> Members: \$850.00 Spouse: \$280.00 INCLUDES: Coffee Breaks, Wednesday Evening Reception, Thursday Lunch and Gala Reception

#### \*\*\*IMPORTANT INFORMATION\*\*\*

Attendance at L.E.A. meetings is restricted to members in good standing, their spouses and guests of members (not to exceed two guests per firm/company for Associate Members). Guests must also otherwise qualify as a Regular or Associate member.

# \* \* \* NO REFUNDS AFTER JANUARY 22, 2024\* \* \* (Registration will not be accepted after January 22, 2024)

Enclosed is my check for	or (Payable to LEA	): \$			
ARE YOU ATTENDING THE WEDNESDAY WELCOME RECEPTION?					No
ARE YOU ATTENDIN	NG THE THURSD	AY GALA RECI	EPTION?	Yes	No
NAME:					
COMPANY:					
ADDRESS:					
CITY/STATE:					
TELEPHONE:					
NAME TAG DESIGNA	ATION:				
Last	First	<del> </del>	Spouse First Nam	ne	
	Mail to:	Loss Executives Asso C/O Edward R. Reill 580 Sylvan Avenue – Englewood Cliffs, NJ Telephone: 201-569- Fax: 201-569-6826 msuliman@reillyand	y & Co., Inc. Suite 1K 1 07632 -3346		

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<u>REGISTER ONLINE</u> with a credit card at <u>www.lossexecutives.com</u> – Once Registered for the conference on the confirmation page you will find the link to your reservation at the Fort Lauderdale Marriott Harbor Beach Resort & Spa to make your room reservations. YOU MUST MAKE YOUR RESERVATION NOW, if you don't, we can't guarantee your room rate.

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